




2009 Solo & Small Firm Conference





Shake Off the Blues: Jazz up Your Practice




Programs subject to change




Thursday, June 11






8:30 a.m.	Registration, MOBAR Boutique Open Information Desk, CLE Garage Sale	Windgate (Exhibit) Hall Windgate Foyer
8:00-10:15 a.m.	Solo & Small Firm Coffee Shop (informal gathering over coffee)	Parasol I
9:00 a.m.-6:00 p.m.	Office Equipment Flea Market (Attendees invited to bring in office equipment for sale or give away)	Windgate (Exhibit) Hall
8:30 a.m.	Bar Plan Risk Management Registration	
9:00-11:45 a.m.	<p>The Bar Plan Risk Management Program Malpractice and Ethics Risks of Practicing Law in an Uncertain Economy Speaker: Chris Stiegemeier</p> <p>Law firms are, in many ways, no different than any other business, and during an uncertain economy will feel financially stressed, just like any other business. This can lead lawyers to act and operate differently than they have in the past, but because law firms are different from other business in many respects, lawyers must know the ethical and malpractice risks associated with practicing in an economically troubled environment. You'll take The Quiz – Ten questions and ten answers probing real-life scenarios that if handled incorrectly, can create a cascading pattern of unintended professional risks for lawyers. You'll also learn what every lawyer needs to know, and be implementing in their practice NOW, to protect themselves from what experts say is an increased risk for being sued in malpractice, including: Methods for Effective Client Communication • Protecting Your Practice From Risky Clients and Cases • Advertising Pitfalls• Risks Associated with Co-Counsel and Office Sharing Arrangements • Avoiding Risks Lawyers Create for Themselves – From Basic E-mail Disclaimers to that Potential Malpractice Black Hole You Call Your Website.</p>	<p>Location: Parasol II Ethics Credit</p>
9:30-10:30 a.m.	<p>Business Law Breakout Program Choosing the Best Business Entity for Your Clients and Advising Non-Profits on 501(c) (3) Issues Speaker: Lea Bailes Moderator: Lisa Grimes</p> <p>This seminar will contain an overview of various business entities, the benefits of each, and when each business entity may be appropriately used. An outline will be included to follow in order to help your client make the best entity decision possible. Also, the topic of formation of non-profits will be briefly discussed.</p>	<p>Location: 70/71/72</p> 
	<p>Family Law Substantive Breakout Program Aunt Shirley Wants a Divorce: Practical Tips for Those Less Experienced with Handling Divorce Cases Speakers: Shelley Bishop and Marta Papa Moderator: Kathleen Harvey</p> <p>Learn how to navigate the murky waters known as Family Court. We will take you through the divorce process from Petition to PDL to Post-Trial Motions. We will cover basic discovery techniques, tips on client control, and where to look for expert advice.</p>	<p>Location: Salon C</p> 
	<p>Estate Planning Breakout Program Trusts 101: Administrative and Post-Mortem Speaker: Scott Gardner Moderator: Marian Palma Cardona</p> <p>You represented to your clients that using a trust would be less expensive than going through probate, but safer than using non-probate transfers. Now, you get to prove it, to them or to their beneficiaries, who only heard from your clients that you had set everything up for them in return for a lot of money. This is where that trust you drew up, and the trust your clients put in you, gets tested, and you start advising the trustee what they can do and must do as trustees under trust instruments and the Missouri Uniform Trust Code in four common occurrences: Successor trustees when the grantors are still alive, successor trustees upon the death of the last grantor to die, successor trustees when there is an estate tax, and successor trustees when the trust won't be terminating for many years.</p>	<p>Location: Salon B</p> 


	<p>Substantive Law Breakout Program Tips for Practicing Before the Administrative Hearing Commission <i>Speakers: Rod Chapel and Lanette Gooch</i> <i>Moderator: Tina Marie Crow Halcomb</i></p> <p>This course will provide an overview of many statues and regulations which govern your practice before the AHC. Concerned about your trial skills in this setting? Pick up some practice tips from insiders and avoid mistakes already made by others. Come, share your own experience, and grow confident.</p>	<p>Location: 60/61</p> 
	<p>Practice Management Breakout Program Snowed Under: How to Avoid the Avalanche by Finding Time to be More Productive <i>Speaker: Dr. Diane Ellis</i> <i>Moderator: Dan Lane</i></p> <p>In the current environment, productivity is more critical than ever for a thriving solo or small firm law practice. This program identifies seven principles of productivity, from pre-empting procrastination to realistically assessing time and resources needed to reach an objective, and offers practical tips for achieving them.</p>	<p>Location: 62/63/64</p>
10:30-10:45 a.m.	Program Refreshment Break	Windgate (Exhibit) Hall
10:30 a.m.	Exhibit Hall Open	Windgate (Exhibit) Hall
10:45-11:45 a.m.	<p>Business Law Breakout Program Twenty Legal Secrets that Affect Business Clients <i>Speakers: Chris Kelleher and Annette Heller</i> <i>Moderator: Annette Heller</i></p> <p>Learn 20 all new and "ripped from the headlines" Legal Secrets(tm) that every lawyer must know to help their business clients survive and prosper in this topsy-turvy legal, business and financial climate. This is practical and "shovel-ready" information (not legal theory), so be sure to use these valuable Legal Secrets to endear yourself to your existing business clients not to mention attracting new business clients.</p>	<p>Location: Parasol I</p>
	<p>Substantive Breakout Program Social Security Disability Unfavorable Decisions: Appeal and Win <i>Speaker: Eve Dake</i> <i>Moderator: Kenneth Dake</i></p> <p>The program will focus on appealing unfavorable ALJ decisions: first to the Appeals Council, and then if necessary, to federal district court. Topics will include choosing which claims to appeal, the standards of review upon appeal, how to brief the issues effectively and what happens upon remand. Commonly appearing legal errors will be discussed and practical advice given concerning briefing strategies.</p>	<p>Location: Salon C</p> 
	<p>Estate Planning Breakout Program Avoiding IRA Pitfalls and Coordinating Retirement Plans in Estate Planning <i>Speakers: E. Denver Vold and Seamus Smith</i> <i>Moderator: Russell Fracassa</i></p> <p>A detailed review of the challenges that IRAs pose for estate planners and the available solutions.</p>	<p>Location: Salon B</p> 
	<p>Real Estate Breakout Program Landlord/Tenant: Exploring the Difference Between Unlawful Detainer, Rent and Possession, and Expedited Eviction <i>Speaker: Steve Scott</i> <i>Moderator: Lisa Grimes</i></p> <p>When a landlord wants to evict a tenant, Missouri law defines three types of eviction lawsuits, each with different requirements and somewhat different remedies. Which type of case to file can be confusing? This program will detail the three types of evictions so the right action can be picked to get optimal results.</p>	<p>Location: 70/71/72</p> 
	<p>Practice Management/Ethics Breakout Program How to Ethically Incorporate Limited Scope Representation Into Your Practice <i>Speakers: Sara Rittman and Cynthia Fox</i> <i>Moderator: Dan Lane</i></p> <p>What is limited scope representation? How does it work in practice? What are the ethical considerations? This panel will discuss these and other questions related to limited scope representation, also known as unbundled representation.</p>	<p>Location: 62/63/64 Ethics Credit</p> 

	<p>Technology Breakout Program Jurassic Tech: So Easy a Cave Man Could Put Together a Usable Computer System <i>Speakers: Joshua Mathews and Remington Smith</i> <i>Moderator: Rod Chapel</i></p> <p>In this program, attendees will learn how to setup a basic office computer system. The program will focus on how to setup a modern network (wired and/or wireless), file server, work stations, laptops, scanners, and printers to get your office up and running or get your existing system optimized for security, reliability, mobility, and usability. As time allows, attendees will learn how to incorporate existing free programs and services into their systems that will revolutionize the way they get work done and interact with staff and clients.</p>	<p>Location: 60/61</p>
	<p>Computer Lab Hands On Fastcase <i>Speaker: Phil Rosenthal</i></p> <p>The seminar will provide an overview of the Missouri Bar's free online legal research member benefit. It will discuss in detail what is offered and provide a live demonstration showing how to conduct legal research on Fastcase. The seminar will show that if one has even a cursory familiarity with Internet searching and basic computer skills, it is possible to do effective legal research with Fastcase. The seminar also will cover some advanced searching techniques with Fastcase and demonstrate our new technologies, including our new visual map of search results that was featured in Forbes.</p>	<p>Location: 76/77</p>
11:30 a.m. – 12:15 p.m.	Lunch at golf course for those playing golf (cost on your own)	Golf Course
12:30 p.m.	Golf Outing (18 holes) – Hosted by The Bar Plan Golf Clinic for new golfers	The Oaks Course
12:00 – 1:00 p.m.	First Time Attendees Lunch – Sponsored by The Hershewe Law Firm, P.C.	Salon A
12:00-1:00 p.m.	Lunch on your own	
1:00-2:00 p.m.	<p>Starting a Practice Boot Camp Shake up Your Life: A Guide to Preparing for a Successful Practice Launch <i>Speakers: Sarah Read and Ann Littell Mills</i> <i>Moderator: Sarah Read</i></p> <p>This session will provide a broad overview on starting your own practice. Topic areas include: 1) Things to think about before making the decision 2) Forms and systems for your new firm 3) Tips for Success 4) Mistakes to Avoid 5) Things you will need in your new practice.</p>	<p>Location: 60/61</p> 
	<p>Family Law Breakout Program Say We Want Prenup!: Drafting and Litigation Challenges in Prenuptial Agreements <i>Speaker: Jim Cook</i> <i>Moderator: Jeremiah Kidwell</i></p> <p>The speakers will discuss client interviews and requirements of full-disclosure of assets and how to take a comprehensive inventory of the components of a prenuptial agreement. A review of case law pertaining to enforceability and challenges to same will be featured within this program. Sample agreements also will be provided and reviewed.</p>	<p>Location: Salon C</p> 
	<p>Estate Planning Breakout Program How to Safeguard the Family Treasure When a Loved One Enters a Nursing Home <i>Speaker: Russell Fracassa</i> <i>Moderator: Rod Chapel</i></p> <p>The program will provide detailed analysis of current legislation, regulations and case law pertaining to preservation of income and assets of a nursing home resident and their spouse, including avoiding estate recovery, utilizing real-life scenarios. Additionally, important non-financial aspects related to nursing home placement will be addressed.</p>	<p>Location: Salon B</p> 
	<p>Real Estate Breakout Program Residential Foreclosures: Lender and Home Owner Perspectives and Strategies <i>Speaker: John Landwehr and Chuck Johnson</i> <i>Moderator: Stacey Meinen</i></p> <p>With the increase in foreclosures nationwide, you will not want to miss this presentation. Get the lender's view of residential foreclosures, as well as the available defenses and remedies from the borrower's standpoint. Take away up-to-date information and practice tips you need to protect your clients.</p>	<p>Location: Parasol I</p> 

	<p>Practice Management/Substantive Program How to Stop Working for the Health Insurance Companies – a Primer on ERISA for Plaintiff's Lawyers <i>Speakers: Tom Farnam and Steve Clark</i> <i>Moderator: Joyce Kramer</i></p> <p>This program is almost explained by the title, since it is directed mainly at plaintiff's counsel who must deal with claims by health insurers against their clients' recoveries in other litigation. Experienced litigator Steve Clark will deal with the subrogation claims of health care plans which may have paid for medical treatment of your client. Tom Farnam will cover some of the general rules of ERISA preemption and when employee plan benefits can be attached by those other than the participants in the plans and their beneficiaries.</p>	<p>Location: 62/63/64</p> 
	<p>Technology Breakout Program News Bulletin: Missouri Firm Goes Totally Paperless and How They Did It! <i>Speaker: Alan Steinberg</i> <i>Moderator: Steve Scott</i></p> <p>This program will explain how for over one year, the law offices of Steinberg & Steinberg L.L.C. have been utilizing a document manager database for file retention of internally generated documents, along the use of scanning methods for all externally generated documents. This program will explain the procedures have eliminated the traditional methods of distribution, filing and handling of paper, which has radically changed document filing and retrieval methods formerly used by our firm. Most importantly, this program will demonstrate how we have survived, benefited and flourished in this new environment.</p>	<p>Location: Parasol II</p>
	<p>Quality of Life How to Reclaim Your Enthusiasm for Practicing Law: Stress Management for Stressful Times <i>Speaker: Dr. Diane Ellis</i> <i>Moderator: Adam Pranschke</i></p> <p>Lawyers are increasingly pressured to achieve stellar results with minimal resources. Although stress can be a motivator, too much can put a damper on efficiency and enjoyment in the practice of law. Harness hope by learning techniques and tools for personal preservation and practice enhancement in these stressful times.</p>	<p>Location: 70/71/72</p>
	<p>Computer Lab Hands On PowerPoint Coaching <i>Speakers: Remington Smith and Joshua Mathews</i> <i>Moderator: Remington Smith</i></p> <p>This hands-on Microsoft PowerPoint lab will offer something for users of every experience level. Attendees will be able to choose from various task-specific tutorials to work through at their own pace while individuals get one-on-one answers and advice about specific PowerPoint problems from a practicing attorney and legal systems consultant. Attendees will also learn the tenets of effective presentations and learn when and how to use PowerPoint to improve understanding and retention.</p>	<p>Location: 76/77</p>
PROGRAM BREAK		
2:15-3:15 p.m.	<p>Starting a Practice Boot Camp Don't Hit a Sour Note: Trust Accounts, Advertising, and Staying Out of Trouble <i>Speaker: Sara Rittman</i> <i>Moderator: Ann Littell Mills or Sarah Read</i></p> <p>Don't fall flat as you're starting your practice. Be sharp and set up your practice in harmony with the ethics rules.</p>	<p>Location: 60/61 Ethics Credit</p> 
	<p>Business Breakout Program Business Contracts From the Litigator's Point of View <i>Speaker: Lea Bailes</i> <i>Moderator: Penny Umstadd-Cope</i></p> <p>Perspective matters. In this seminar, you will learn how a litigator views contracts once a matter reaches the litigation stage in order to minimize issues in drafting that commonly arise in contractual arrangements, place your client in the best possible position to prevail in litigation, and avoid the dreaded "M" word.</p>	<p>Location: Parasol I</p> 

	<p>Substantive Law Program Credit Repair and Counseling: Dealing with Credit Reporting Issues, Payday Loans, Fair Credit Reporting, Resurrected Debt <i>Speaker: Jim Rynard and Dale Irwin</i> <i>Moderator: Lisa Grimes</i></p> <p>Dale Irwin's portion of the program will focus on the relatively recent phenomena of litigation by and against entities that purchase defaulted debt. Although such companies buy - and sue on - both business and consumer debt, most of the litigation spawned by such companies is based on consumer debt. He will focus his discussion on the available defenses and counterclaims that can make it economically feasible for the solo and small firm practitioner to represent consumer debtors in such cases.</p>	<p>Location: 70/71/72</p> 
	<p>Family Law Breakout Program Here We Go Again!: New Form 14 and How it Affects Prior Judgments <i>Speaker: Dan Pingelton</i> <i>Moderator: Jason Conkright</i></p> <p>Missouri's new Form 14 incorporates notable changes from previous forms. The report from the Missouri Supreme Court's Family Law Committee sheds new light on critical issues for the practitioner. But most important are the new directions for joint physical custody. Come see how 50% = 34% and what you can do about it.</p>	<p>Location: Salon C</p> 
	<p>Practice Management Breakout Program A Big Issue: Exploring Health Savings Accounts and Other Health Insurance Options <i>Speaker: Dave Stockman</i> <i>Moderator: Karen McCarthy</i></p> <p>Yes, there are ways to save \$undreds or \$thousands without sacrificing coverage in your group or individual health insurance. Little known ways to save. Is group or individual better? How HSA plans can provide 100% coverage with a reduction in premium, claims and tax outlays. Real life attorneys' case and tax outlays. Real life attorneys' case studies.</p>	<p>Location: 62/63/64</p> 
	<p>Technology Breakout Program How to Market Your Practice in the Cyber World: Websites, Blogs, Twitter, Social Networking Groups, and others to Promote Your Practice <i>Speakers: Matt Homann and Reid Trautz</i> <i>Moderator: Rod Chapel</i></p> <p>How to Market Your Practice in the Cyber World: Just when you thought you understood how to get your practice online, you're now overwhelmed by a host of "Social Media" sites and you're wondering whether blogs, Twitter, Facebook and LinkedIn have a place in your business. In this fast-paced session we'll cover the "how" of social media and -- more importantly -- the "why." Understand reasons why you should (or shouldn't) use these services to connect with clients, learn from experts in your field, and market your practice online.</p>	<p>Location: Parasol II</p>
	<p>Substantive Breakout Program Estate Planning for the Recession/Depression Including Missouri's Homestead Exemption Law <i>Speakers: E. Denver Vold and Seamus Smith</i> <i>Moderator: Mary Lou Martin</i></p> <p>Asset protection strategies available to Missouri residents under the current economic climate and the estate planning opportunities created by such climate.</p>	<p>Location: Salon B</p> 
	<p>Probate and Estate Planning Discussion Group <i>Leader: Scott Gardner</i></p>	<p>Location: 74/75</p>
3:15-3:30 p.m.	REFRESHMENT BREAK	Windgate (Exhibit) Hall
3:30 - 4:30 p.m.	<p>Starting a Practice Boot Camp Composing a Hit: Choice of Practice Entity, Finances, and Technology <i>Speaker: Steve Scott</i> <i>Moderator: Ann Littell Mills or Sarah Read</i></p> <p>Properly setting up systems in your new law office or learning new and improved office procedures for your existing office will help you earn more money in less time with fewer worries. Investing the time to develop these systems will pay off for you by raising your confidence as a practitioner and produce satisfied clients. Come hear how to develop these harmonious systems for the operation of your law firm.</p>	<p>Location: 60/61</p> 

	<p>Substantive Breakout Program Getting Paid During Hard Times: Tips on Attorney Liens <i>Speaker: Bill Shull</i> <i>Moderator: Marian Palma Cardona</i></p> <p>It can sometimes be a challenge to be paid for your services during good economic times. During these difficult times, the challenge can rise to an even higher level. You may have clients seeking legal assistance, but then either are unwilling or unable to pay for your services. In this program you'll learn tips on how to get paid for your services by filing attorney liens.</p>	<p>Location: Parasol I</p> 
	<p>Family Law Breakout Program Dividing the Pie: Representing Unmarried Persons Who Are Separating <i>Speakers: Marta Papa and Beth Lewandowski</i> <i>Moderator: Susan Andorfer</i></p> <p>Learn the options available to unmarried persons who are separating, including mediating agreements as well as filing actions for child custody and child support, and the division of property. We will also explore the pitfalls and limitations of dividing property without statutory guidelines.</p>	<p>Location: Salon C</p> 
	<p>Ethics Breakout Program Ethical Myths, Common Ethical Misconceptions, and General Ethical Misunderstandings <i>Speaker: Sara Rittman</i> <i>Moderator: Katherine Moore</i></p> <p>Snopes has nothing on us when it comes to busting ethical myths! Come find out whether you have fallen prey to any of these misconceptions about legal ethics.</p>	<p>Location: Salon B Ethics Credit</p> 
	<p>Substantive Breakout Program Serving Those Who Serve Our Country: Military Issues and VA Benefits for Those Returning Home and Returning to Work <i>Speakers: Joe DeWoskin, Henry DeWoskin and Jeff Bunten</i> <i>Moderator: Bob Officer</i></p> <p>This program will provide an introductory analysis of various legal issues affecting servicemembers returning home from deployment and mobilization. The topics will include Uniformed Services Employment and Reemployment Rights Act, Veterans Affairs disability issues, and highlights regarding the Servicemembers Civil Relief Act.</p>	<p>Location: 70/71/72</p> 
	<p>Technology Breakout Program Remote Access: How to Easily and Securely Access Information From Anywhere <i>Speakers: Reid Trautz and Lincoln Mead</i> <i>Moderator: Penny Umstadd-Cope</i></p> <p>Whether you are at home, in the office, at the lake house, or around the world, there are a growing arsenal of portable tools, web based services, and remote access service providers, that can help you work easily and securely from almost anywhere. With this program we will review the tools, techniques and services in use to make your office available, securely, without breaking the bank.</p>	<p>Location: Parasol II</p>
	<p>Practice Management Breakout Program Setting Yourself Apart: How to Create a Niche Practice <i>Speakers: Kathleen Harvey, Debra Schuster and Steve Clark</i> <i>Moderator: Tom Farnam</i></p> <p>This program presents a panel of three SASF members who have each created a "niche practice" discussing the pros, cons and how to of this approach to the practice of law.</p>	<p>Location: 62/63/64</p> 






	<p>Computer Lab Hands On Outlook Coaching <i>Speakers: Remington Smith and Joshua Mathews</i> Moderator: Remington Smith</p> <p>Want to become a Microsoft Outlook power user? In this hands-on Microsoft Outlook lab, attendees will:</p> <ul style="list-style-type: none"> • Learn about POP3 and IMAP email accounts and how to choose the right email account type for his or her needs; • Practice configuring email accounts in Outlook; learn how "rules" can be used to manage a growing inbox and practice creating basic rules; • Learn about calendaring including how creating "reoccurring events" can make easy work of complex schedules; • Learn how to create contacts and contact groups; • Learn how to stay organized with to-do lists; • Learn about finding and organizing emails; • Learn about Outlook plug-ins to customize your experience and gain new functionality; • and more! <p>Have you heard of something a colleague is doing with Outlook and want to know how to do it or want answers to your specific Outlook problems? Just come and ask a practicing attorney and legal systems consultant.</p>	<p>Location: 76/77</p>
4:30-4:45 p.m.	Refreshment Break Windgate (Exhibit) Hall	
4:45-5:45 p.m.	<p>Starting a Practice Boot Camp Jam Session: Discussion Panel of Those Who Did it and Survived <i>Panelists: James Manning, Nalini Mahadevan and Jeff Kays</i> Moderator: Ann Littell Mills or Sarah Read</p> <p>This is your opportunity to ask questions of those who have started their own practices. Panelists from St. Louis, Kansas City, Columbia, and Springfield will be available to offer their insight.</p>	<p>Location: 60/61</p> 
	Time to Visit the Exhibit Hall Windgate (Exhibit) Hall	
4:45 - 5:35 p.m.	<p>Sponsor Program: The Bar Plan</p> <p>Since 1964, Jeopardy has been one of America's favorite game shows. What could make it better? Jeopardy with The Bar Plan! (Not as dangerous as it sounds.) Join us as we bring you the Malpractice Risk Management, Legal Ethics and Insurance answers, all you need to bring are the questions.</p>	<p>Location: Salon B *qualifies for 1.0 MCLE hours</p>
	<p>Sponsor Program: West, a Thomson Reuters Business Litigator's Toolbox Speaker: Michelle Kunin, West Research Specialist</p> <p>Come learn about the newest West litigation solutions. Discover how to utilize cutting-edge Case Notebook technology to organize and search across Evidence, Legal Documents, Deposition Transcripts, Pleadings and Characters related to a case. Learn how to organize all essential case information in an electronic format, so it's easy to use, search, share, and store. Learn how to utilize West Case TimeLine to create a graphical timeline of events surrounding a case. Discover how to organize the evidence chronologically, collaborate on important events of a case, and prepare flexible charts and presentations with the click of a button. You will also learn to utilize cutting-edge Public Records search techniques to locate individuals assets, their whereabouts, and other parties they are affiliated with.</p>	<p>Location: Salon C</p> <p>*qualifies for 1.0 MCLE hours</p>
	<p>Sponsor Program: Mellitz & Associates, L.L.P. Introduction to LexisNexis Total Practice Advantage</p> <p>Take control and better manage your practice with Lexis Total Practice Advantage (LNTPA). Improve your efficiency and increase your profitability with this affordable and most widely-used practice management system designed specifically for attorneys. Organize your case and contact information, calendar critical events and tasks, create ticklers/reminders for court appearances and meetings. Track phone calls, save emails, notes, documents, and research directly to case and contact records. Save time using LNTPA's powerful Search tools -- including Conflict of Interest checking. Create and find documents faster, and track time/expenses by linking it to popular billing/accounting programs. This may be the solution you've been looking for!</p>	<p>Location: 76/77</p>
	<p>Sponsor Program: Law Firm Merchant Account Speaker: Janelle Benefield</p>	<p>Location: 62</p>






	<p>Gain new clients, retain the ones you have and quickly get paid by accepting credit cards. It really is that easy. Learn the basics and the benefits of credit card acceptance in this hour long CLE Session. Most importantly, learn how to correctly process credit cards in your firm. If there is any doubt in your mind as to whether or not you are doing it right – you need to attend this session.</p> <p>You will walk away from this CLE with practical tips and tools for guaranteeing client payments, avoiding chargebacks and eliminating collections. Put your cash flow woes to rest.</p>	*qualifies for 1.0 MCLE hours
	<p>Sponsor Program LexisNexis Search Engine Marketing Speaker: Stephanie Fraley</p> <p>Stephanie Fraley is the Internet Marketing Consultant for Lexis Nexis helping law firms in the Midwest drive measurable leads to their business. With over 11 years of sales and business development experience in the marketing and advertising industries (three within the legal vertical), Stephanie understands law firm customer needs & overall search marketing trends as the basis for developing and executing the best products & services.</p>	Location: 70/71
	<p>Sponsor Program: Gilsbar, Inc. Speakers: Vanessa Phillips and Nita Gassen</p> <p>GilsbarPRO has provided malpractice insurance and business protection policies to professionals for 50 years. As the exclusive administrator for CNA in Missouri, as well as 6 other states, we have a variety of products and services available exclusively to members of the Bar. Please join us to learn how GilsbarPRO can service your firm's insurance needs.</p>	Location: 63/64
	<p>Sponsor Program: Rocket Matter Speaker: Larry Port</p> <p>Law 2.0: Boosting productivity with install-free and upgrade-free Software as a Services (Saas)</p> <p>Wouldn't it be great if you could find powerful legal software and not have to deal with installations or upgrades? With web applications specifically designed for legal productivity, you can. Learn the advantages and key questions to ask when considering Software as a Services for your firm.</p>	Location: 74/75 *qualifies for 1.0 MCLE hours
	<p>Sponsor Program: Missouri Lawyers Media</p> <p>You're invited to the 2nd annual Missouri Lawyers Media Happy Hour. Join us for a beverage, a bite, and a bit about our Web site.</p>	Location: Parasol I
	<p>Sponsor Program: Clio Speaker: Jack Newton</p> <p>Clio, a completely web-based practice management system, will be demonstrated. A broad overview of Clio's capabilities including matter management, client/contract management, time tracking, billing, document management will be discussed. Clio's client collaboration features, including online document collaboration and online billing/payment will also be demonstrated.</p>	Location: 72/73
	<p>Sponsor Program: Tabs3/PracticeMaster</p> <p>Tabs3 and PracticeMaster won the Law Technology News Gold Medal for Practice Management Software. Tabs3 also won the Gold Medal from LTN for the sixth year in a row for time accounting and billing software for law firms with less than 100 attorneys. Learn the new features for practice management software and how collect for your services using credit cards directly in your integrated billing system.</p>	Location: Parasol II
5:00 – 6:00 p.m.	Friends of Bill W Meeting	Dogwood Room
6:00 p.m.	Registration, Exhibit Hall and MoBar Boutique Close	Windgate (Exhibit) Hall
6:00p.m.	Welcome Reception & Social	Arrowhead Deck
6:30-8:00 p.m.	Jazz 'n BBQ: Jazzin' It Up at the Lake -- Dinner and Entertainment - Chris Burnett Quartet Sponsored by Monsees, Miller, Mayer, Presley & Amick, P.C.	
8:00 p.m.	Sunset Cruise on the Lake Sponsored by Monsees, Miller, Mayer, Presley & Amick, P.C.	Marina (SPACE LIMITED TO : 150)
8:30 p.m. -	Night Cap Reception Sponsored by UMKC School of Law and Bartimus, Frickleton, Robertson & Gorny, P.C.	Parasol I




Friday, June 12




7:00 a.m.	CLE Garage Sale Registration, Exhibit Hall, and MoBar Boutique Open	Windgate Foyer Windgate (Exhibit) Hall
7:00 a.m.-6:00 p.m.	Office Equipment Flea Market (Attendees invited to bring in office equipment for sale or give away)	Windgate (Exhibit) Hall
7:00-8:15 a.m.	<p>CLE at Sunrise (10 minutes each)</p> <ol style="list-style-type: none"> 1. Smile, You're on a Red Light Camera: Representing Ticketed Clients – <i>Jason Umberger</i> 2. Update in Eminent Domain Law - <i>Tracy Gilroy</i> 3. Deliverance: Administrative v Judicial, Forum Choices for Child Support - Determinations – <i>Corinne Corley</i> 4. Advocacy in Property Tax Assessment Disputes – <i>Tracy Gilroy</i> 5. Update on State Tax Enforcement – <i>Mike Kisling and Paul Harper from Department of Revenue</i> 6. What You Need to Know in a Nut Shell About Case Management Systems – <i>Alan Steinberg</i> 7. Diverse Trial Tips to Apply to Any Type of Case – <i>David Ransin</i> <p>Moderator: David Ransin</p>	<p>Location: Salon C</p> <p>Breakfast Served</p>
7:00-8:30 a.m.	Breakfast – Sponsored by Noland Law Firm, LLC	Windgate (Exhibit) Hall
7:30-8:15 a.m.	Breakfast with Law Students and Conference Companions	60/61
8:30-10:00 a.m.	<p>Plenary Session</p> <p>Welcome and Announcements: Mary Lou Martin, Chair, Solo & Small Firm Committee</p> <p>Welcome Address: Tom Burke -- President, The Missouri Bar</p> <p>Shake Off the Blues: Jazz Up Your Solo and Small Firm Practice</p> <p>How to Survive and Thrive in a Down Economy</p> <p>After conducting ~Surviving the Crash~ workshops in more than a dozen states and discussions with thousands of solo and small-firm attorneys, Dustin Cole unveils his list of the ~best of the best~ tips and techniques on marketing, management, staffing and client relations to help you survive and even thrive in a down economy.</p> <p>Keynote Speaker: Dustin Cole</p> <p>Moderator: Mary Lou Martin</p>	<p>Location: Salon A & B</p>
10:00-10:30 a.m.	½ Hour Networking & Refreshment Break Sponsored by Injury Case Funding	Windgate (Exhibit) Hall
10:00 – 11:45 a.m.	Legal Ethics Counsel Booth	Windgate Foyer
10:30 – 11:30 a.m.	<p>Trial College/Litigation Practice</p> <p>From Start to Finish: Trial Strategy and Preserving Your Record for Appeal!</p> <p>Preparing Your Case: Pleadings, Motions, and Discovery</p> <p>Speaker: Keith Cutler and Gretchen Myers</p> <p>Moderator: Penny Umstattd-Cope</p> <p>Trials are often won or lost in pretrial preparation. Our faculty will provide practical tips you can incorporate into the drafting of your next pleading, pre-trial motion, and discovery.</p>	<p>Location: Salon A</p> 
	<p>Quality of Life/Technology Breakout Program</p> <p>Confessions of a Tech Junkie: How to Turn It Off and Regain Your Sanity by Reducing Tech Overload</p> <p>Speakers: Paul Henry and Jim Brady</p> <p>Moderator: Jim Brady</p> <p>Is technology the servant or the master of the lawyer? What signs and signals tell you you've gone too far in the wired life? A high-tech lawyer and a counselor debate the proper boundaries, the benefits, and the pit-falls of the electronic legal life. If electronic things are possible does that make them necessary?</p>	<p>Location: 70/71/72</p>

	<p>Bankruptcy Breakout Program Key Effects of Bankruptcy Law on Dissolution & Personal Injury & Worker's Compensation <i>Speakers: Gary Bollinger and Janice Harder</i> <i>Moderator: Ed Karfeld</i> <i>In re Bankruptcy vs. Divorce & Injury Lawyers</i> Designed for personal injury, worker's comp and family lawyers: Addressing how filing bankruptcy may affect your litigation.</p>	<p>Location: Parasol I</p> 
	<p>Family Law Breakout Program Solutions to Dealing with Pro Se Divorce Litigants: Sweeping Up After the Divorce by Reopening to Resolve Property Issues, Setting Aside Judgments, and Motions to Modify <i>Speaker: Jim Young, Allan Stewart and Judge Doug Beach</i> <i>Moderator: Kathleen Harvey</i> Clients who file pro se in their divorce may or may not be able to afford a lawyer to represent them. Those who "go it alone" without representation and use the new court forms might experience issues later on where they need a lawyer to help them with modifications, setting aside judgments, or others. You'll hear from a judge and small firm practitioners about handling these matters after the divorce has been finalized. They will also explore limited scope opportunities for those with limited means or those who are not willing to pay for full services.</p>	<p>Location: Salon B</p> 
	<p>Practice Management Breakout Program The Profitable Law Practice: Strategies to Collect Your Fees During Tough Times and Maintain a Financially Healthy Practice <i>Speaker: Dustin Cole</i> <i>Moderator: Dan Lane</i> In a down economy, fee structures and collections strategies must change. Cole details how to set the stage for clients to pay, tighten retainer agreements, and institute creative billing and collections systems that maximize your bottom line.</p>	<p>Location: 62/63/64</p> 
	<p>Technology Breakout Program Electronic Bread Crumbs: How to Find Forensic Evidence in Text Messages, Email, Voice Mail and Phone Records <i>Speaker: Lincoln Mead</i> <i>Moderator: Remington Smith</i> Understanding digital forensics is grounded in the understanding of what, where and how information can be stored, logged, and reliably retrieved from the incredible variety of devices and services that make up the modern lifestyle. Digital forensics has become a major investigative force but there are still gaps in lawyers' understanding of the methods and capabilities of this discipline. When you know where and what to look for, you'll know what to ask for in your next discovery requests!</p>	<p>Location: Parasol II</p>
	<p>Ethics Breakout Program You're Fired, Mr. or Ms. Client!: How to Ethically Withdraw When You Have Client Issues <i>Speakers: Sam Phillips and Judge Gary Lynch</i> <i>Moderator: Barbara Washington</i> Firing clients mid-stream occasionally seems necessary. In this program, the presenters will talk about real situations in which lawyers risked or received discipline for failing to protect their clients' interests when they withdrew. This open discussion will also address the Court's role in attorney withdrawal: What happens when you believe it is time to get out, but the Court disagrees?</p>	<p>Location: 60/61 Ethics Credit</p> 
	<p>Computer Lab How to Use the PACER System (Repeated) <i>Speaker: Dana McWay</i> <i>Moderator: Richard Coughlin</i> Almost every practitioner has seen the effects of a federal court filing on their clients, e.g. the need for a stay of litigation in state court or the need to file a proof of claim in a bankruptcy case. This presentation demonstrates how to learn of and monitor federal court filings which affect your clients.</p>	<p>Location: 76/77</p>
	<p>Real Estate Law Discussion Group <i>Speaker: John Landwehr</i> Real estate issues have been a major contributor to the meltdown in our economy. Come to this discussion group to learn from others and kick around real estate matters that you have come up against or would like to know about.</p>	<p>Location: 74/75</p>
<p>11:30 – 11:45 a.m.</p>	<p>PROGRAM BREAK</p>	



11:45-1:00 p.m.	Networking Lunch – Welcome and Prize Drawings MUST BE PRESENT TO WIN!!	Windgate (Exhibit) Hall
1:00 – 1:15 P.m.	PROGRAM BREAK	
1:15 – 2:15 p.m.	Trial College/Litigation Practice <i>From Start to Finish: Trial Strategy and Preserving Your Record for Appeal!</i> Jury Trial - Voir Dire <i>Speakers: David Zevan and Susan Ford Robertson</i> <i>Moderator: Jason Conkright</i> Learn techniques for conducting an effective voir dire in your next jury trial. Examine how trial lawyers use voir dire to gather and communicate valuable information during the jury selection process.	Location: Salon A 
	Substantive Breakout Program Nuts and Bolts of Mechanics Liens <i>Speaker: Mark Murphy</i> <i>Moderator: Scott Gardner</i> Mechanics' liens can be powerful collection tools. Get the basics on how to create, perfect, and enforce, a mechanics' lien, as well as the various defenses that may be available in a mechanics' lien action.	Location: 60/61 
	Criminal/DWI Breakout Program Advanced DWI Issues/Abuse and Lose <i>Speaker: Travis Noble</i> <i>Moderator: Dan Haltenhof</i> Go beyond the basics of traffic law and get up to speed on the latest developments in representing a client charged with a DWI. Learn the range of offenses that can result in your client's license being suspended or revoked under Missouri's Abuse and Lose law.	Location: Salon B 
	Substantive Breakout Program Righting the Wrong Prescription: Pharmaceutical Malpractice and Liability <i>Speaker: Danny Thomas</i> <i>Moderator: Russell Fracassa</i> Litigation of pharmaceutical malpractice and liability actions is a dynamic area of practice. Learn the strategies used in pharmaceutical-related cases while you gain practical information to help you represent a client in this type of action.	Location: Parasol I 
	Technology Breakout Program E-Document Management: How to Organize Your Electronic Documents <i>Speakers: Reid Trautz and Lincoln Mead</i> <i>Moderator: Steve Scott</i> As lawyers create, copy, gather, receive, and transmit more electronic documents, the need to organize, store, and protect the documents becomes more acute. Are your electronic files out-of-control? Is this the rub of the paperless office? What are some of the tools to help you make your paperless office succeed? Join us for success secrets that just might get you to stop singing the "document overload" blues!	Location: Parasol II
	Practice Management Breakout Program Managing Clients' Expectations in a 24/7 World <i>Speaker: Jim Wirken</i> <i>Moderator: Stacey Meinen</i> And you thought that things were getting faster, busier and harder, you ain't seen nothin yet! This presentation will provide a dynamic look at fulfilling your client's expectations by utilizing all of the equipment and techniques for using the equipment that is available to every lawyer. You will find out that you don't need any expensive whistles and bells, you just need common sense, determination and a good work ethic! Throw in some capable administrative help and you can consistently fulfill your clients' every REASONABLE expectation. The speaker is a dynamo and will keep you entertained, awake and will give you lots of practical tips on how to get the job done.	Location: 62/63/64 
	Quality of Life Breakout Program How to Get Your Act Together: Goal Setting, Time Management, and Handling Procrastination <i>Speaker: Sarah Read</i> <i>Moderator: Cotton Walker</i> Do you feel overwhelmed with all you have to do? Are constant daily demands on your time crowding out your long term hopes and dreams? Time management can help! This session will review both the /concept/ of time management and /practical steps/ that can help you gain more control of your time and your life. Several different approaches to time management will be presented to help you develop a time management system that works for you.	Location: 70/71/72



	Computer Lab How to Use the PACER System (Repeated) <i>Speaker: Dana McWay</i> <i>Moderator: Richard Coughlin</i> Almost every practitioner has seen the effects of a federal court filing on their clients, e.g. the need for a stay of litigation in state court or the need to file a proof of claim in a bankruptcy case. This presentation demonstrates how to learn of and monitor federal court filings which affect your clients.	Location: 76/77
	Discussion Group Ethics and Professionalism Chat <i>Leaders: Sara Rittman and Sam Phillips</i> Bring your ethics and professionalism topics and questions. The panel and attendees will discuss issues raised by those in attendance as well as other current ethics and professionalism issues.	Location: 74/75 Ethics Credit
2:15 – 2:45 p.m.	½ HOUR NETWORKING & REFRESHMENT BREAK Windgate (Exhibit) Hall	
2:45 – 4:00 p.m.	Legal Ethics Counsel Booth Windgate Foyer	
2:45 – 3:45 p.m.	Trial College/Litigation Practice From Start to Finish: Trial Strategy and Preserving Your Record for Appeal! Bench Trial <i>Speakers: Judge Edward Sweeney and Susan Ford Robertson</i> <i>Moderator: Jeremiah Kidwell</i> Gain practical tips that will help you prepare for your next bench trial. Examine tools and techniques you can utilize to be a more powerful advocate for your clients.	Location: Salon A 
	Substantive Breakout Program Car Crashes: What You Need to Know About Uninsured, Underinsured, Stacking Issues, and Demand Letters <i>Speakers: David Ransin and Keith Cutler</i> <i>Moderator: Joyce Kramer</i> Handling uninsured motorist claims, underinsured motorist claims, and the claims process in general, does not have to be a painful, arduous ordeal. A little understanding of the process and the behind-the-scenes mechanics can go a long way in facilitating a favorable settlement for your client. This presentation is a quick overview of the basics, with tips on what coverage issues to look for, how to get to the heart of insurance coverage questions, and practical information for handling common insurance coverage problems that attorneys face.	Location: Parasol I 
	Criminal/DWI Substantive Breakout Program Sure Fire Tips on Handling Administrative Actions Before DOR and New Breath Alcohol Ignition Interlock Law <i>Speaker: Travis Noble and Chuck Gooch</i> <i>Moderator: Dan Haltenhof</i> Broaden your knowledge of administrative actions before the Missouri Department of Revenue and take home practice tips you can use to represent your clients. Get the latest information on a new Missouri law and its impact on drivers who will be required to install ignition interlock devices in the vehicles they drive.	Location: Salon B 
	Family Law Breakout Program Family Law Mediation and Pros and Cons of Parent Coordinator Child-Focused ADR <i>Speaker: Rebecca Magruder</i> <i>Moderator: Bill Perkins</i> Child-focused and child-inclusive models of family law mediation are two methods for helping parents put their children's needs first. Parenting coordination goes a step further in allowing professionals to make decisions about children in the event that parents cannot reach agreement through mediation.	Location: 70/71/72 
	Practice Management Breakout Program Marketing Tips You Can Use to Build Your Client Base During Tough Economic Times <i>Speaker: Matt Homann</i> <i>Moderator: Dan Lane</i> Marketing's never been easy. In these economic times, clients are harder to come by and have less money to spend. In this session you'll learn a dozen creative ways to build your reputation, grow your practice, attract new clients and keep your old ones.	Location: 62/63/64 



	<p>Technology Breakout Program How to Securely Protect Your Data: Back Ups, Encryption, Secure Communication, Office Sharing <i>Speakers: Reid Trautz and Lincoln Mead</i> <i>Moderator: Paul Henry</i></p> <p>Security planning is no longer optional and extends beyond dealing with 'simple' theft or loss to issues relating to business continuation, retention and destruction policies, and regulatory compliance for you and, perhaps, your clients. This program takes apart the typical small office IT systems and looks at cost effective ways to improve security, reliability, and peace of mind when dealing with a threat landscape that continues to grow at a rapid pace.</p>	<p>Location: Parasol II</p>
	<p>Ethics Breakout Program Show a Little Respect!: How Mistreating and Disrespecting Other Lawyers Takes You Over the Ethics Line <i>Speakers: Tom Lang and Sam Phillips</i> <i>Moderator: Mary Lou Martin</i></p> <p>An open discussion of practical, judicial and disciplinary responses to over-the-top advocacy. We will look at real life examples of abusive lawyering and address these questions: How much is too much? What do our colleagues think? How can we keep from being dragged into the fray?</p>	<p>Location: 60/61 Ethics Credit</p>
	<p>Computer Lab Hands On Excel Coaching <i>Speakers: Remington Smith and Joshua Mathews</i> <i>Moderator: Remington Smith</i></p> <p>This hands-on Microsoft Excel lab will offer something for users of every experience level. Attendees will be able to choose from various task-specific tutorials to work through at their own pace while individuals get one-on-one answers and advice about specific Excel problems from a practicing attorney and legal systems consultant.</p>	<p>Location: 76/77</p>
	<p>Discussion Group Office Hours: Come and Discuss Anything on Your Mind About Your Practice <i>Speakers: Paul Henry and Jim Wirken</i></p>	<p>Location: 74/75</p>
3:45 – 4:00 p.m.	PROGRAM BREAK Windgate (Exhibit) Hall	
4:00 – 5:00 p.m.	<p>Trial College/Litigation Practice From Start to Finish: Trial Strategy and Preserving Your Record for Appeal! Evidence, Objections, and Offers of Proof <i>Speakers: Judge Gary Lynch and David Ransin</i> <i>Moderator: Steve Scott</i></p> <p>Don't lose your appeal before the verdict is even in. In this session the speakers will explore how to properly preserve for consideration on appeal any claimed legal error occurring during trial. From pretrial motions through questions from the jury during deliberations, the speakers will explain the legal foundations which must be supported by the record and practical tips for making that record so that you can argue your appeal on its merits instead of losing your appeal because of a procedural deficiency in the record.</p>	<p>Location: Salon A</p> 
	<p>Substantive Breakout Program Fired Employee: Good Case or Waste of Time? <i>Speaker: Bryan Scheiderer</i> <i>Moderator: Mary Lou Martin</i></p> <p>What you need to know to help a client who calls after being fired and wants to know if he or she has a legal case against the employer.</p>	<p>Location: Salon B</p> 
	<p>Substantive Breakout Program Learn About Missouri's New Anti-Illegal Law and Immigration Issues for Employers and Small Firm Lawyers <i>Speakers: Kathleen Harvey and Nalini Mahadevan</i> <i>Moderator: David Shaver</i></p> <p>How is the Missouri legislature tackling the issue of undocumented workers in the State? Do rural and urban attitudes differ? And what are other states doing in the absence of Comprehensive Immigration Reform? How do you avoid legal malpractice while advising your business clients these days about Immigration Compliance and its pitfalls? This session will discuss the issues and offer up-to-date information and recommendations.</p>	<p>Location: 60/61</p> 

	<p>Substantive Breakout Program Safekeeping Elders: How to Take On the Negligent Nursing Home <i>Speaker: David Terry</i> <i>Moderator: Jim Rynard</i></p> <p>In an era of tort reform and artificial damage caps, determining whether to pursue a case against a negligent nursing home facility can be a difficult decision. The purpose of this presentation is to provide guidance on what factors, documents and information must be considered before that decision is made.</p>	<p>Location: Parasol I</p> 
	<p>Practice Management Breakout Program Law Practice Phase Two: Succession and Retirement Planning for the Solo and Small Firm Attorney <i>Speaker: Dustin Cole</i> <i>Moderator: Chris Stiegemeyer</i></p> <p>Cole shows sole practitioners how to change the picture for retirement: instead of simply closing the doors or selling at discounted value, Cole shows how maximize revenues, sell out at high value, and continue to earn after "retirement."</p>	<p>Location: 62/63/64</p> 
	<p>Technology Cyber Sandbox: Quick Tech Tips 1. <i>Go To My PC – Tracy Wrisinger</i> 2. <i>Google Tools – Tom Farnam</i> 3. <i>Live Scribe – Sue Crane</i> 4. <i>Off Site Backups – Scott Gardner</i> 5. <i>Skype on I-phone (scanned documents) – Randy England</i> 6. <i>Building Your Own Computer – Scott Kimsey</i> 7. <i>Organizing, Visualizing and Presenting Information – Doug Silvius</i> 8. <i>Accounting/Booking Software – Dan Runion</i> 9. <i>Web Marketing/Search Engines – Bill Pothoff</i> <i>Moderator: Paul Henry</i></p>	<p>Location: Parasol II</p>
	<p>Quality of Life Breakout Program Creating a Roadmap for Your Future: How to Become the Lawyer You Aspired to Be <i>Speaker: Dr. Diane Ellis</i> <i>Moderator: Marian Palma Cardona</i></p> <p>One, five, or twenty years into their career, many lawyers realize they haven't become the lawyer they envisioned. This program focuses on the practical strategies -- as well as the renewed commitment to follow a dream with courage and perseverance -- to make the years beginning today the best of your career.</p>	<p>Location: 70/71/72</p> 
	<p>Computer Lab Hands On Fastcase <i>Speaker: Phil Rosenthal</i></p> <p>The seminar will provide an overview of the Missouri Bar's free online legal research member benefit. It will discuss in detail what is offered and provide a live demonstration showing how to conduct legal research on Fastcase. The seminar will show that if one has even a cursory familiarity with Internet searching and basic computer skills, it is possible to do effective legal research with Fastcase. The seminar also will cover some advanced searching techniques with Fastcase and demonstrate our new technologies, including our new visual map of search results that was featured in Forbes.</p>	<p>Location: 76/77</p>
	<p>Criminal Law/Traffic/DWI Discussion Group <i>Leaders: Travis Noble</i></p> <p>Round table discussions will continue with the speaker following the DWI programs. The discussions are open to any attendee whether or not you attended the programs. Come and listen or throw out your DWI or criminal law questions.</p>	<p>Location: 74/75</p>
5:00 p.m.	Registration, Exhibit Hall, & MoBar Boutique Close	
5:30 p.m.	CLE Garage Sale & Information Booth Close	
5:00 – 6:00 p.m.	Friends of Bill W Meeting	Dogwood Room
5:00-6:00 p.m.	Board of Governors' Reception –	President's Suite #1703
5:30-6:00 p.m.	Bob Sigoloff Memorial SFIG Reception Sponsored by Anonymous Donor	Windgate Patio
6:00-7:00 p.m.	Sponsored Reception Sponsored by David W. Ransin, P.C.	Salon A & Windgate Foyer
7:00 -	Dinner – Shake Off the Blues with the Blues Brothers Entertainment: Blues Brothers Tribute Show Sponsored by The Padberg & Corrigan Law Firm	Salon B & C
9:00 -	Friday After Hours Reception	Salon A

Saturday, June 13

7:00-8:15 a.m.	<p>CLE at Sunrise Part II (10 minutes each)</p> <ol style="list-style-type: none"> 1. Brief Overview of Lilly Ledbetter Act – <i>Mary Lou Martin</i> 2. Overview of Recent Supreme Court Decision on Venue – <i>Rick Rollings</i> 3. Lost Real Estate Mortgage Documents, Servicing Companies and Lack of Equity Reduction - <i>Chris Wendelbo</i> 4. State (not federal) habeas in Missouri - <i>Ron Ribaud</i> 5. Using Philosophy in Mediation – <i>Tracy Gilroy</i> 6. How Dragon Dictate Can Make You More Efficient – <i>Alan Steinberg</i> 7. Trial Tips by <i>David Ransin</i> <p>Moderator: David Ransin</p>	<p>Location: Salon C</p> <p>Breakfast Served</p>
7:00 a.m.	<p>Registration, Exhibit Hall, & MoBar Boutique Opens</p> <p>CLE Garage Sale, Information Booth</p> <p>Computer Lab Open</p> <p>Closes at 12:00 p.m.</p>	<p>Windgate (Exhibit) Hall</p> <p>Windgate Foyer</p> <p>76/77</p>
7:00-8:15 a.m.	<p>Buffet Breakfast – Exhibit Hall – Sponsored by Law Office of Mary Lou Martin</p>	<p>Windgate (Exhibit) Hall</p>
7:15-8:15 a.m.	<p>Planning Committee Half-Time Breakfast</p>	<p>60/61</p>
9:00-11:00 a.m.	<p>Office Equipment Flea Market (Attendees invited to bring in office equipment for sale or give away)</p>	<p>Windgate (Exhibit) Hall</p>
8:30-9:30 a.m.	<p>Plenary Session Blues-Busting Humor to Jazz up Your Life Keynote Speaker: Jeff Havens Moderator: Mary Lou Martin</p> <p>A laugh-out-loud hour of unique motivation, where Jeff encourages his listeners to criticize others and outsource blame before bringing everything home with a riveting message on effective communication and professional responsibility, complete with a hilarious PowerPoint presentation.</p> <p>Sponsored by: The Law Office of Zevan & Davidson, LLC</p>	<p>Location: Salon A & B</p> <p>Guest Invited</p>
9:30-10:00 a.m.	<p>Program Break – Sponsored by Missouri Court Reporters Association</p>	<p>Windgate (Exhibit) Hall</p>
9:30 – 11:15 a.m.	<p>Legal Ethics Counsel Booth</p>	<p>Windgate Foyer</p>
10:00-11:00 a.m.	<p>Creative Legal Jazz: How to Find New Opportunities and Emerging Causes of Action to Build Your Practice Speakers: David F. Barton and Ed Hershewe Moderator: Bill Perkins</p> <p>Oftentimes with adversity, comes opportunity. It might be difficult to see at the moment, but with a bit of reflection it becomes very clear. The economic slump has meant adversity to many clients and law firms. However, some firms are flourishing because they have found the opportunities in the downturn in new, emerging areas of practice. Come and be inspired by speakers who have taken their practices in new directions by finding new areas of practice and new ways to practice law. You'll be truly inspired as you learn about new trends in real estate, securities, federal civil rights, endangered species, gender discrimination, and others. The law is ever-changing as well as client needs. The presenters will inspire you to keep a watchful eye for new opportunities to continuously develop a highly viable practice.</p>	<p>Location: Parasol II</p> 
	<p>Trial College/Litigation Practice From Start to Finish: Trial Strategy and Preserving Your Record for Appeal! It's All in Your Presentation: Presentation Skills to Make a Believable Impression Speaker: Tim Monsees and Gene Graham, Jr. Moderator: Armand Brodeur</p> <p>Winning trials is about more than the evidence. Good cases can be lost, and theoretically challenging cases can be won. How do you best take advantage of strategies that have the power to persuade? Join us to look beyond the testimony and the evidence for winning trial techniques.</p>	<p>Location: Salon A</p> 

	<p>Substantive Breakout Program Making Your Case with a Better Memory – Part I (program continues) <i>Speaker: Paul Mellor</i> <i>Moderator: Lara Underwood</i></p> <p>In this fun, stress free, interactive program, you'll learn techniques on remembering names, speaking without notes and getting through your day without the fear of forgetting. You've invested years in becoming a successful attorney. Invest two hours strengthening your mind. You can improve your memory. This program shows you how.</p>	<p>Location: Parasol I</p>
	<p>Criminal Breakout Program Collateral Consequences of Convictions for Juveniles <i>Speaker: Bill Prince</i> <i>Moderator: Jim Rynard</i></p> <p>Get informed about the various collateral consequences that can follow the conviction of a juvenile. Explore strategies available to address the impact a conviction can have on your juvenile client.</p>	<p>Location: 70/71/72</p> 
	<p>Practice Management Breakout Program How to Successfully Hire, Supervise and Delegate to Staff <i>Speaker: Alan Gallas</i> <i>Moderator: Alan Gallas</i></p> <p>Hiring is such a toss of the dice! Your staff can be one of your greatest assets, but it's often a challenge to hire the right people and then productively put them to work in your firm. In this program you'll learn tips from an experienced small firm practitioner on how to improve your odds by hiring the right person for the right job in your firm, how to let go and delegate tasks, and how to effectively supervise the staff all while creating good morale thereby retaining good employees.</p>	<p>Location: 62/63/64</p> 
	<p>Technology Breakout Program The Battle of the PDA: How to Compare and Effectively Use PDA Phones in Your Practice <i>Speakers: Reid Trautz and Lincoln Mead</i> <i>Moderator: Rick Rollings</i></p> <p>While PDAs aren't dead—yet—PDA-based phones are the default platform for conveniently managing information on the go. With expanding capabilities and capacities the value and risks of a PDA phone cannot be understated. This program will cover the current state of the data phone market, the emergence of the various app stores and some ideas on how to best integrate these devices to get the best value for you and your clients.</p>	<p>Location: Salon B</p>
	<p>Ethics Breakout Program Ethical Considerations in High Profile Cases <i>Speakers: Steve Garner and Joe Passanise</i> <i>Speaker/Moderator: Alan Pratzel</i></p> <p>It is a fundamental principle of our trial system that disputes are to be decided by impartial jurors who are beholden to no party, who come to court with a blank slate and who are able to decide the case solely upon the facts presented to them in court. Given this, one would think that attempting to influence judges, jurors or public opinion through the press would not aid the process and thus would be prohibited. This program will examine the relevant Rules of Professional Conduct that address trial publicity and extrajudicial statements to the media and will examine the United States Supreme Court's decision in <i>Gentile v. State Bar of Nevada</i> and the Missouri Supreme Court's decision in <i>In re Westfall</i>. Discussion will focus on ethical considerations of extrajudicial statements as well as the practical considerations that counsel should examine when talking to the media.</p>	<p>Location: 60/61 Ethics Credit</p>
	<p>Family Law Discussion Group <i>Leader: Mary Lou Martin</i></p> <p>This round table will focus on family law. Come and spend some time with your colleagues discussing family law issues. Learn from each other in this casual, but always productive session. Bring your questions and tips for a well-rounded session.</p>	<p>Location: 74/75</p>
<p>REFRESHMENT BREAK -- EXHIBIT HALL CLOSES 11:15 AM</p>		
<p>11:15 a.m. – 12:15 p.m.</p>	<p>Hot Off the Capitol Steps: Legislative Changes with the New Uniform Child Custody Jurisdiction Act, International Abductions, Redacted Social Security Numbers in the Court Document, and Non-Attorney GALs <i>Speaker: Larry Swall</i> <i>Moderator: Corinne Corley</i></p> <p>Sweeping changes in family law are coming about after the last legislative session. Fresh from the floor of the capitol, the speaker will fill you in on legislative changes with the new UCCJA (Uniform Child Custody Jurisdiction Act), international abductions, redacted Social Security numbers in court documents, non-Attorney GAL appointments and more.</p>	<p>Location: Parasol II</p>

	<p>Trial College/Litigation Practice <i>From Start to Finish: Trial Strategy and Preserving Your Record for Appeal!</i> So It Went Against You!: Post Trial Motions and Preparing the Record on Appeal <i>Speakers: Mark Parrish and Judge John Parrish</i> <i>Moderator: Rick Rollings</i></p> <p>This is a discussion of what follows the entry of a judgment. It will address the steps that follow the ruling on a motion for new trial (in a jury case or, if one is filed, in a court-tried case) and entry of judgment. It will afford an opportunity for you to discuss problems an attorney may experience in going forward with his or her appeal and what occurs at the appellate court through the time that your case is submitted for decision and an opinion is filed.</p>	<p>Location: Salon A</p> 
	<p>Substantive Breakout Program Making Your Case with a Better Memory – Part II <i>Speaker: Paul Mellor</i> <i>Moderator: Lara Underwood</i></p> <p>In this fun, stress free, interactive program, you'll learn techniques on remembering names, speaking without notes and getting through your day without the fear of forgetting. You've invested years in becoming a successful attorney. Invest two hours strengthening your mind. You can improve your memory. This program shows you how.</p>	<p>Location: Parasol I</p>
	<p>Substantive Breakout Program Drafting, Challenging, and Defending Non-Compete and Non-Disclosure Agreements <i>Speakers: Anthony Tumminello and Spencer McIlvaine</i> <i>Moderator: Rob Pennell</i></p> <p>Overview of Non-Compete agreements and relation to trade secrets, confidentiality, copyrights to produce an additional source of new business for attorneys. Tips on enforceability in Missouri, drafting for employer, employee, defending your agreement or challenging the agreement in Court. Effect of agreements on new employers.</p>	<p>Location: 60/61</p>
	<p>Practice Management Breakout Program Becoming a Trusted Advisor: How to Communicate Well to Understand Clients and Have Clients Understand You <i>Speaker: Sarah Read</i> <i>Moderator: John Caraker</i></p> <p>This program will look at how trust is built, and the communication skills and systems that can help you build and maintain strong relationships with your clients. Specific skills for working with "difficult clients" will be reviewed.</p>	<p>Location: 62/63/64</p>
	<p>Technology Breakout Program 60 Hot Tech Tips, Websites, and What All in 60 Minutes <i>Speakers: Reid Trautz, Lincoln Mead and Matt Homann</i> <i>Moderator: Penny Umstatted-Cope</i></p> <p>Get ready for the fastest hour in legal technology when our veteran tipsters roll through 60 practical and useful tips, tricks, and websites that can help improve your practice and your bottom line. From simply amazing to amazingly simple, this session has something for everyone!</p>	<p>Location: Salon B</p>
	<p>Substantive Breakout Program Representing the Injured Employee: Workers' Comp Essentials <i>Speaker: Doug Van Camp</i> <i>Moderator: Joyce Kramer</i></p> <p>How to pursue a workers compensation case from the plaintiff's perspective from beginning to end with guidance as to necessary forms and practice pointers.</p>	<p>Location: 70/71/72</p> 
	<p>Discussion Group on Reducing Stress and Avoiding Burnout in Uncertain Times <i>Leader: Jim Brady</i></p> <p>Stress is inevitable, burnout is not. Jim Brady, Director of the Missouri Lawyers Assistance Program, will present briefly on those ideas, then foster dialogue within the group to elicit constructive techniques that support sustainable practice. Come ready to both speak and listen.</p>	<p>Location: 74/75</p>
12:30-2:00 pm	<p>Sponsor Lunch – Prize Drawings! GRAND PRIZE DRAWING Conference Close</p>	<p>Salon B & C</p> <p>MUST BE PRESENT TO WIN!!</p>
Balance of Weekend	<p>Family Time at the Lake Time to Relax at the Lake</p>	